



# VISIONARY LEADER NETWORK

THE VISIONARY LEADER NETWORK provides coaching, training, Connect Labs, and media collaboration for an engaged multicultural marketplace and workforce.

THE VL NETWORK OWNER & CEO, TRACIANA GRAVES, HAS BEEN FEATURED AS A GUEST COMMENTATOR ON NATIONAL MEDIA OUTLETS SUCH AS:



Founded in 2012 The Visionary Leader Network is a consulting and training company, with a global media platform. We serve government agencies, utility companies hospitals, and construction companies. Our mission is to foster both leadership and team development for enhanced alignment, performance and well-being.

## CORE COMPETENCIES

**Leadership & Team Wellness Development**  
We provide customized agile courses, coaching, and training design to help leaders develop the Fearless Listening Leadership necessary for building listening cultures.

**Diversity & Inclusion Wellness Development**  
Expertise through a global lens and assessment allows working with leaders, middle management, and then the full company for greater retention and engagement

**Media Collaboration**  
We create customized media content to foster engagement, buy-in, and connections from your stakeholders, staff, and customers.

## DIFFERENTIATORS

- +20 years of training and consulting industry-leading companies with customized trained and interactive presentations, workshops, and events
- Leverages traditional and non-traditional methodologies to produce tailored outcomes to match a company's need
- A customized scaffolded approach that provides assessment, strategy, and execution.

## COMPANY CONTACT INFORMATION

**Traciana Graves**  
Founder & CEO  
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## PROCUREMENT READINESS DATA

DUNS Number: 118916864  
CAGE Code: 4THS7  
FEIN: 51056009  
SAM: Active

## NAICS CODES

541612 Management Consulting  
541613 Human Resources Consulting  
611430 Professional & Management Consulting

## NIGP CODE

91871 Management Consulting

## CERTIFICATIONS

M/WBE NYC  
M/WBE NYS



## PAST CLIENTS

